

PERISHABLE



We Feed People.



2012 Annual Report





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PACKING SLIP

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We Feed People.

Kareer



What a difference a year makes!

My name is Kareemah El-Amin and I am the Executive Director of the Food Bank Council of Michigan, a position I took over in January of 2012...and my life has hasn't been the same.

Over the past year, myself along with the FBCM Board of Directors, FBCM staff, our funders, and our many, many partners have once again come together to take on the awesome challenge of ensuring no one in Michigan goes hungry.

As this Annual Report clearly demonstrates, what has enabled our work to be so impactful is the unswerving support we have received from all of you. Through your generosity, this past year has been an amazing journey of connecting hungry men, women, children, families, and the elderly to a very basic need: food.

To that end, we have had some noteworthy accomplishments I'd like to highlight.

We increased our state funding to the Michigan Agricultural Surplus System(MASS), by half of one million dollars. In doing so, we were able to purchase 6.65 million pounds of culturally and geographically specific produce from local farmers. This additional revenue has exponentially increased the amount of fresh produce going to our children, a necessary component for a healthy life and a solid education.

We increased the number of farmers able to participate in the Michigan Farm to Food Bank (MFFB) program. MFFB is an agricultural trifecta in which the FBCM, our regional food banks, and local farmers work together to bring fresh produce to hungry Michiganders. By increasing the number of farmers in this program, not only did we bring in 1.6 million pounds of fresh produce into regional food banks, but also provided local farmers with an additional source of revenue, providing stimulus to their local economy and growing their businesses.

Lastly, we were able to successfully launch our "I Feed People" campaign, which promotes individual responsibility in the fight against hunger. "I Feed People," is not just a message, it's a movement that aims to inspire, educate and motivate individuals, organizations, businesses and all Michiganders to come alongside their friends, neighbors and family during times of crisis.

When you pause to consider all that has been accomplished, I am confident you will feel as though we have honored your generosity and have been good stewards of your gift.

The FBCM is dedicated to the fight against hunger. We're here for the long-term, so one year is just one milestone in our work in the fight against hunger. We understand the challenges faced by everyday folks in our state, and we are committed, through our collective efforts, that one less child has to go to bed hungry tonight.

Respectfully,

Kareemah El-Amin



NOW



Mission Statement

The Food Bank Council of Michigan provides statewide leadership to food banks in their efforts to alleviate hunger through the distribution of surplus food to those in need.

Staff

Kareemah El-Amin
Executive Director

LaKeisha Purifoy
Executive Assistant

Terri Barker
Food Programs Manager

Adam Butler
Outreach and Advocacy Manager

Jenelle Jagmin
Resource Development Manager

2012 Board of Directors

Executive Board

DeWayne Wells, President (Chair)
Gleaners Community Food Bank of Southeastern Michigan

Ken Estelle, CEO
Feeding America West Michigan

William (Bill) Kerr, President
Food Bank of Eastern Michigan

Directors

Terri Stangl, Executive Director
Center for Civil Justice

Dave Donovan, Founder
Donovan Company, LLC

Eileen Spring, President & CEO
Food Gatherers

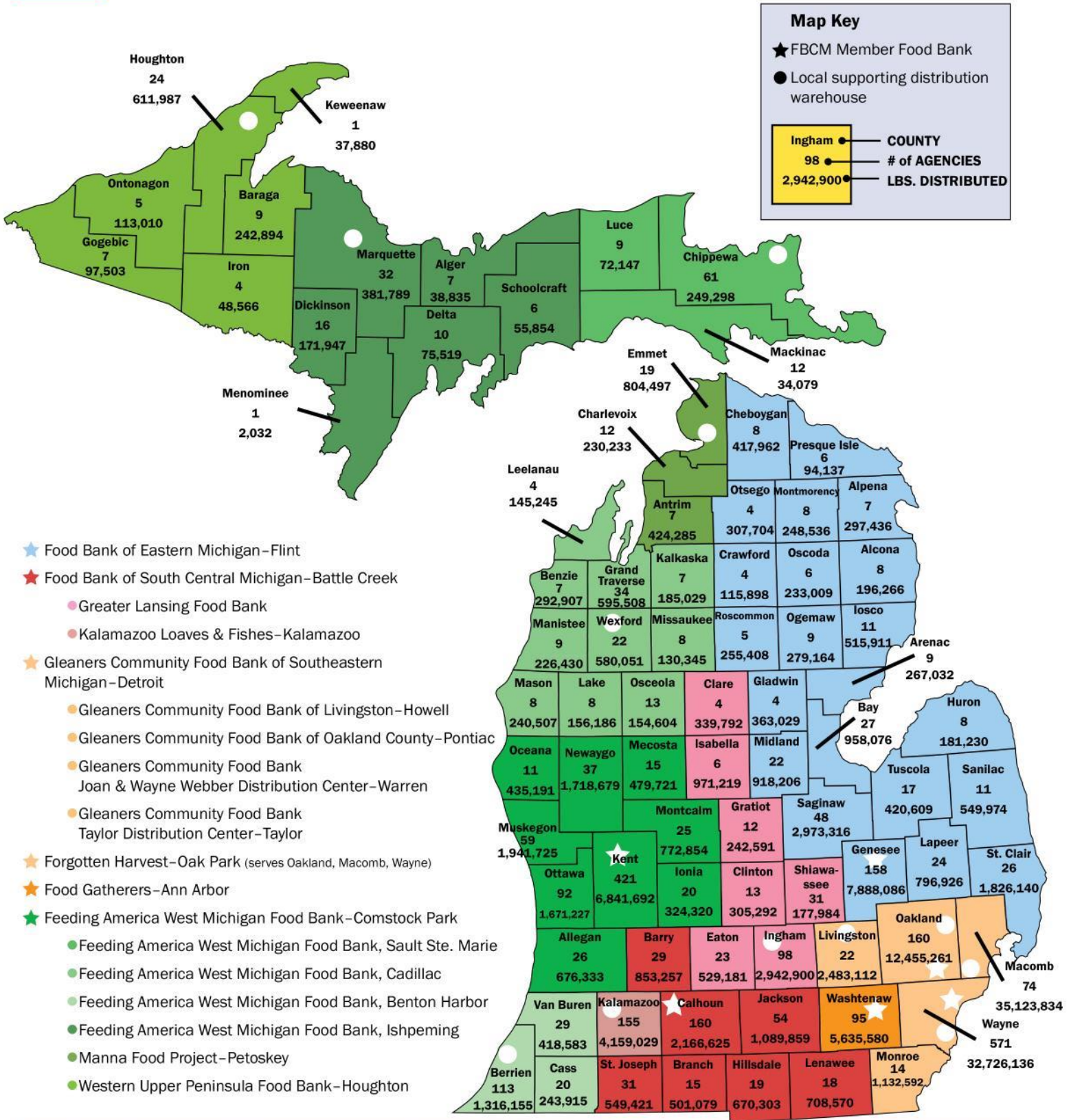
Susan Goodell, President & CEO
Forgotten Harvest

Robert Randels, Executive Director
Food Bank of South Central Michigan



2012 Food Bank Council of Michigan Distribution Map

Each member food bank has a geographic service region in which they provide food resources to communities. Based on their region, some member food banks have supporting distribution warehouses. The member food banks and their supporting warehouses are able to take large donations of food. The local emergency food providers (agencies such as soup kitchens, food pantries and shelters) then “shop” the regional food bank or warehouse to acquire food to meet the needs for their own community programs and services.



3,278 hunger-relief agencies and programs distributed 155,839,438 pounds of food.

In 2011, 5.1 percent of all U.S. households (6.1 million households) accessed emergency food from a food pantry one or more times.

-Feeding America, Hunger & Poverty Statistics, 2013



Hunger Facts

Statewide

Children at Risk of Hunger: 1 in 4

Public School Children Receiving Free Lunch: 1 in 4

% of Michigan Residents*

1,769,790 people food insecure 17.9%

533,470 children food insecure 23.7%

Households struggling to put food on the table 13%

People using emergency food programs 10%

*Some working parents skip meals
in order to better feed their children

Food Bank Council of Michigan 100%

Counties Served 83

(2012) Pounds Distributed: 155,839,438

Includes MI produce: more than 6.5 million pounds 98%

Resources devoted to hunger-relief programs

1 dollar donated • 5 meals

Food insecurity exists in every county
in America. In 2011, 17.9 million households
were food insecure.

-Feeding America, Hunger & Poverty Statistics, 2013

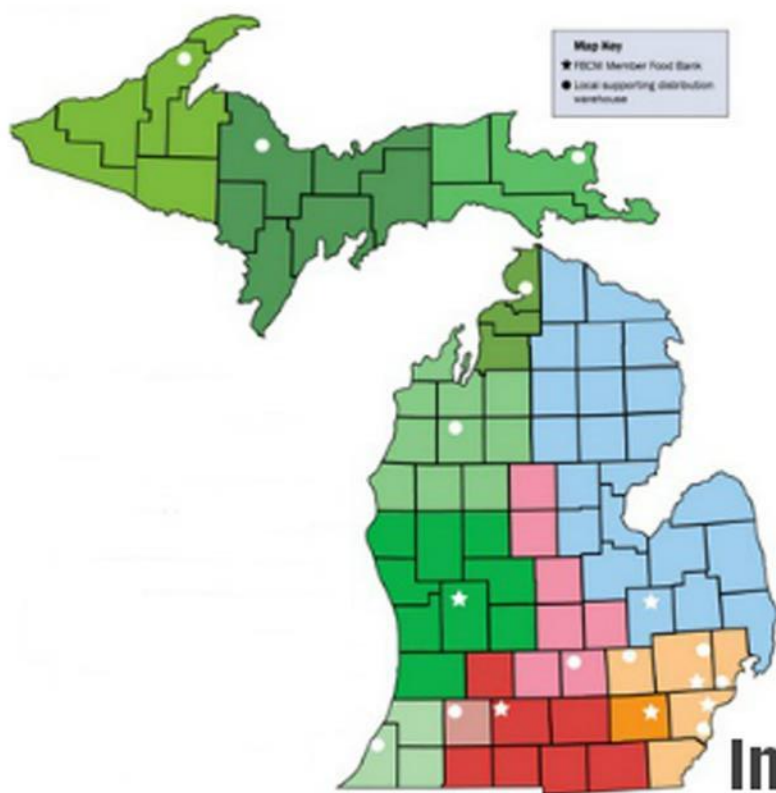




In 2011, households that had higher rates of food insecurity than the national average included households with children (20.6 percent), especially households with children headed by single women (36.8 percent) or single men (24.9 percent), Black non-Hispanic households (25.1 percent) and Hispanic households (26.2 percent).

Food Bank Council of Michigan

Provider of resources, food and funds to 3,278
hunger-relief agencies in Michigan



We are located in Lansing, Michigan



We have 6 regional food
banks, and 12 supporting
distribution sites



We distribute food to all 83
counties in MI



In 2012, we distributed over 149
million pounds of food

FACT 18% OF MICHIGANDERS ARE FOOD INSECURE

 ~ 936,000



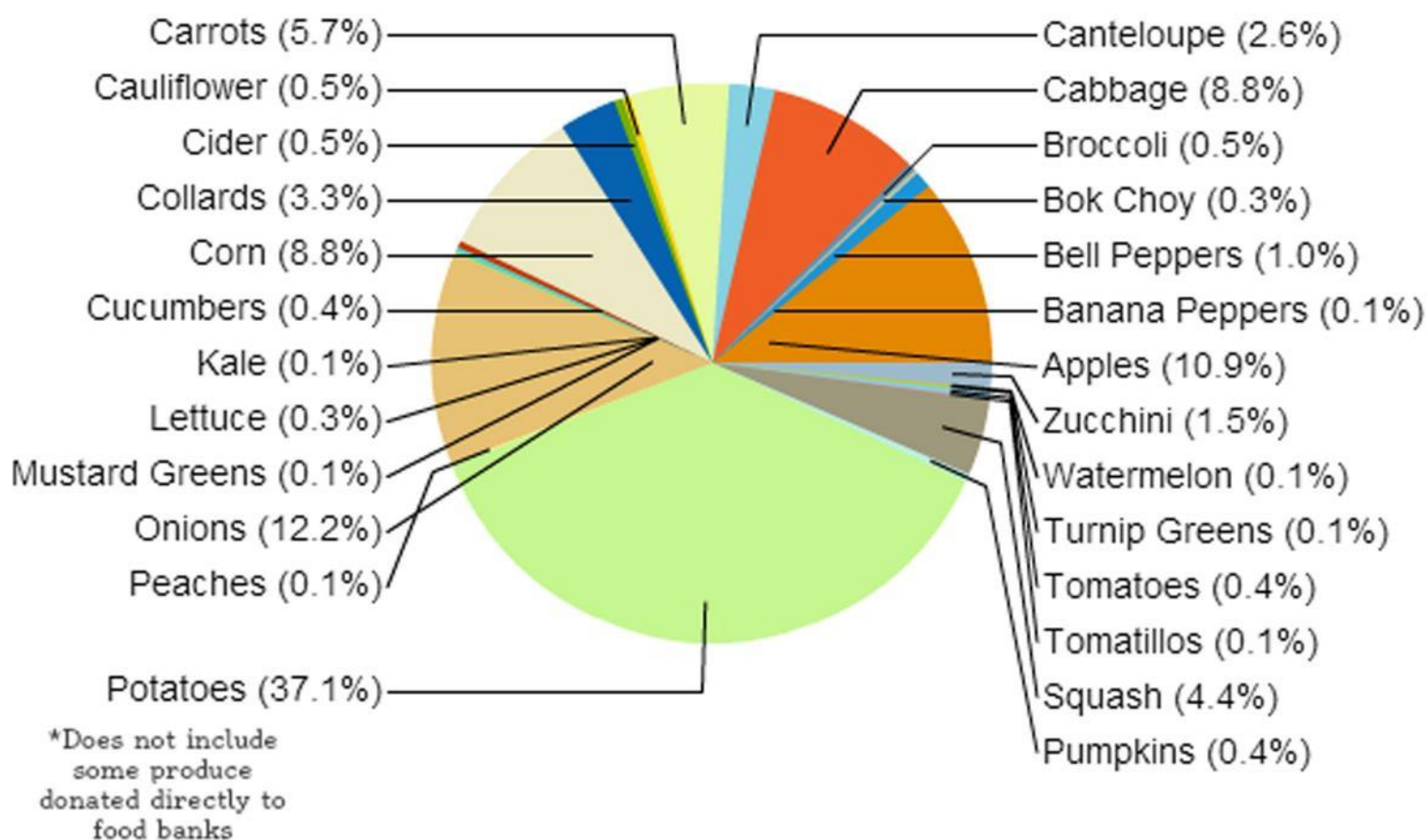
23.7% OF CHILDREN IN MICHIGAN ARE FOOD INSECURE

FACT



 ~ 568,500

We support our local farmers- over 6.4 million pounds* of culturally specific produce were distributed to the hungry population in 2012



TOGETHER

We Feed People.

www.fbmicb.org | food bank council of michigan | *lifepeople*

If women farmers had the same access to resources as men, the number of hungry in the world could be reduced by up to 150 million.

-World Food Programme, Hunger Statistics, 2013





The number of food insecure seniors is projected to increase by 50% when the youngest of the Baby Boom Generation reaches age 60 in 2025.

-Feeding America, Senior Hunger, 2013

Of the more than 20 million children who receive free or reduced-price lunch each school day, less than half receive breakfast and only 10 percent access summer feeding sites.

-FY2010 Program Data. U.S. Department of Agriculture, Food and Nutrition Service





Food Programs

The Food Bank Council of Michigan's (FBCM) Food Programs represent great leadership in the Food Banking community as well as within the state-wide agricultural network. The Michigan Agricultural Surplus System (MASS) and the Michigan Farm to Food Bank (MFFB) are two programs which directly benefit Michigan farmers, thus positively impacting Michigan's rural economies. These programs put fresh Michigan grown fruits and vegetables directly into the inventory of their regional Food Banks, which are then distributed to their network of direct service agencies, pantries and churches. This local produce provides an important nutritional boost to the children, elderly and other recipients of emergency food supplies. The Emergency Food Assistance Program (TEFAP) works differently, as the FBCM coordinates the distribution of staple food items to the network of Food Banks all throughout the year.



Michigan Agricultural Surplus System (MASS)

MASS provides a market for millions of pounds of produce that is wholesome and nutritious but cosmetically challenged, and without a market, would have gone to waste. Instead, produce such as apples, peaches, watermelon, squash, sweet corn, and cucumbers is distributed to those in need through the emergency food bank network. In addition, MASS has assisted over 150 farms, including numerous farm cooperatives, keeping many productive in times of duress. In 1990 MASS was started as a pilot program between the Food Bank Council of Michigan (FBCM) and the Michigan Department of Agriculture (MDA). Many years later in 2012, 4.9 million pounds of fresh produce were delivered to food banks, providing approximately 3.8 million meals for hungry families.



The Emergency Food Assistance Program (TEFAP)

TEFAP is a Federal program that helps supplement the diets of low-income Americans, including elderly people, by providing them with emergency food and nutrition assistance at no cost. Types of food products distributed through TEFAP include: canned fruits and vegetables, fruit juice, meat and poultry, beans, pasta products, peanut butter, cereal, milk, rice, and soups. FBCM distributes the food through the network of food banks that then distribute the food directly to needy households. States provide the food to local agencies that they have selected, usually food banks, which in turn distribute the food to local organizations, such as soup kitchens and food pantries. In 2012, 12 million pounds of food was directed to food banks and provided 37,305,995 meals to Michigan families in need.



Michigan Farm to Food Bank (MFFB)

Michigan Farm to Food Bank is a new and innovative program of the Food Bank Council of Michigan that ensures Michigan-grown, farm-fresh food is consistently available to state food banks. Farms located within 50-100 miles of our food bank distribution facilities dedicate a portion of their acreage to grow food for people in need in communities in which farmers live. Farm proximity ensures that our clients are receiving the freshest produce and reduces food miles by decreasing the mileage from farm to food bank. A personal relationship between the farm and food bank creates opportunities to grow culturally specific foods for clients and support the continued presence of local farms. In 2010, farms distributed 600,000 pounds of fresh produce to food banks. Two years later, the poundage has nearly tripled! In 2012, 1.6 million pounds of fresh produce were distributed to food banks, providing 1.4 million meals to hungry families in Michigan.



2012 MFFB Farming Partners



Trim Pines Farm
Willow Row Farm
Ruhlig Farms

Blakes Orchard
Gavin Orchards
Phoinix Farms

Walker Farms
Oliver Farms
Timmer Carrots



In 2011, 57.2 percent of food-insecure households participated in at least one of the three major Federal food assistance programs - Supplemental Nutrition Assistance Program (formerly Food Stamp Program), The National School Lunch Program, and the Special Supplemental Nutrition Program for Women, Infants, and Children.





Food Assistance Program Outreach

Funded by a grant through the Department of Human Services

It is estimated that 95% of potentially eligible Food Assistance Program clients are receiving benefits in Michigan. The remaining 5% who are eligible but are not receiving benefits may have barriers to applying, such as lack of information, resources or transportation to application sites. The Food Bank Council of Michigan is working to overcome these barriers by reaching out across the state to train volunteers and staff of various organizations to assist with the application process. This outreach network assists clients in non-traditional locations like public libraries, farmers markets, second-hand stores or even over the phone. In 2012, FBCM grew this network by training 102 individuals, making a significant difference in communities state-wide.

Advocacy Efforts: How we are working to ensure Michigan's hungry population is fed

The Food Bank Council of Michigan works closely with Feeding America (our national organization), state and local legislators, other organizations fighting hunger, and the general public to provide leadership in a wide variety of advocacy efforts. FBCM advocates for maintained funding of the Supplemental Nutrition Assistance Program (SNAP), The Emergency Food Assistance Program (TEFAP) and the Commodity Supplemental Food Program (CSFP). Each of these programs support food bank distributions and can help keep individuals and families hunger-free. As of October 2012, SNAP had 1,807,567 participants, which provided an economic stimulus of \$3,253,620 to the state of Michigan. Funding cuts to the SNAP program would greatly affect not only the nutrition and sustenance of the beneficiaries of the program, but also the emergency food network. Any decrease in benefits will likely cause an increase in clients frequenting emergency food pantries. The emergency food network has a limited amount of funds to provide food to clients in need; this amount of funding does not increase if the funding for SNAP decreases.

Michigan residents are very fortunate to live in an agriculturally rich and diverse state. We believe that all individuals should have access to quality produce in a dignified manner. We advocate for and support programs that provide fresh produce to the low-income population of Michigan, such as Michigan Agricultural Surplus System (MASS) and Michigan Farm to Food Bank (MFFB), which both contribute to and benefit the emergency food network. Funds for these programs allow food banks and farmers to work together to provide culturally specific foods to food pantry patrons, while also providing farmers with a guaranteed income.

Michigan Alliance to Stop Hunger (MASH)

FBCM provides leadership in advocacy by hosting and facilitating a monthly teleconference for the Michigan Alliance to Stop Hunger (MASH). The group is comprised of a diverse group of representatives from non-profit organizations, state departments, and lobbying firms, as well as individuals who wish to provide leadership in their communities. Resources and best practices are shared, and participants have the opportunity to converse with lobbyists and employees of state departments about current events, and bring to light any concerns or praise. MASH continues to be a great resource for those wishing to advocate for their communities, organizations and the populations they serve. To join MASH, visit http://www.fbcmich.org/take_action_mash_join.



40 percent of food is thrown out in the US every year, or about \$165 billion worth. All of this uneaten food could feed 25 million Americans.

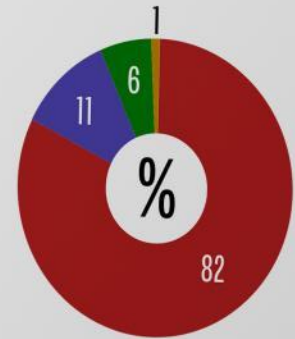
-Natural Resources Defence Council, 2012

Financial Overview

Fiscal Year Ended September 30, 2012

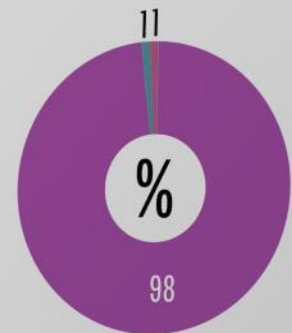
Revenues

In-kind Contributions	\$14,664,627	
Donations	1,098,255	
Grants	1,994,287	
Other Revenue	226,153	
Total		\$17,983,322



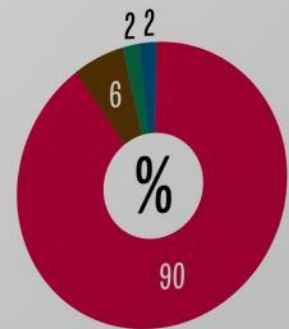
Expenses

Program Services	\$17,777,448	
Management and General	258,083	
Fundraising	79,538	
Total		\$18,115,069



Change in Net Assets

Food policy and outreach	\$433,688	
Food purchases and processing	16,265,964	
Transportation	1,077,796	
Fundraising and administration	337,621	
Total		\$18,115,069



Note: The above represents condensed financial information for Food Bank Council of Michigan. Copies of the complete audited financial statements are available on request.

Our Bite-Sized
Chipper Cookies
are baked fresh
every day and
made with only
the best, highest
quality ingredients.

One nibble, and
you'll be in love!

Try our other super
delicious varieties and
you'll say "Yummy!"



MICHIGAN HARVEST GATHERING

22 YEARS OF HELP AND HOPE FOR THE HUNGRY



The Michigan Harvest Gathering is a state-wide Food and Funds drive organized by the Food Bank Council of Michigan. In its 22nd year, this Campaign was responsible for obtaining \$432,749 and 221,808 pounds of food. These resources help to stock the emergency food response for our member Food Banks, serving all 83 counties in Michigan. The Michigan Harvest Gathering, hosted by Attorney General Bill Schuette and his wife Cynthia has become a part of the fabric of Michigan history and the collaborative efforts of many partners, sponsors and individuals.

2012 Hunger-Free Michigan Awards

The Michigan Harvest Gathering is a remarkable annual campaign which brings people from all over the State together to increase the capacity of Michigan's emergency food system. The collective impact of our giving is truly awe-inspiring and is recognized for helping to alleviate hunger in Michigan. It can be attributed to many individuals and organizations who take the time to lead others toward a hunger-free Michigan. Each year, the Michigan Harvest Gathering acknowledges particular organizations and individuals whose impact is far reaching and long-standing. They are recognized by three awards: The Golden Harvest, The Bridge, and The Four Seasons. Recipients of these awards are celebrated for making a genuine positive impact in the goal of a Hunger-Free Michigan.

Golden Harvest

The Golden Harvest award is given to individuals or organizations who have provided the bounty of their harvest to hungry people in Michigan. The Golden Harvest is awarded to Paul and Peter Blake of Blake Farms.

The Bridge

The Bridge Award is given to individuals or organizations who have demonstrated creative collaboration to focus on the goal of increasing food access and hunger awareness. This year's award winner is Oran Hesterman of the Fair Food Network.

Four Seasons

The Four Seasons Award is given to individuals or organizations who have shown their dedication to the mission of the Food Bank Council of Michigan over multiple years. This year's award winner is Daria Devantier, with the Department of Environmental Quality and the State of Michigan.

The Beacon of Light Awards

The Beacon of Light Awards recognize and honor outstanding agencies, donors, volunteers, community leaders or organizations that have been a source of inspiration or illumination to the food banks and their staff. These awardees have been nominated by their regional food bank.

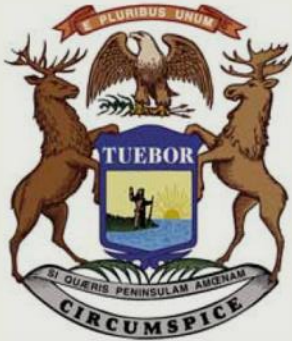
- Lisa Cain, God's Helping Hands
Nominated by Forgotten Harvest
- Becky Moise, LDS Trucking
Nominated by Kalamazoo Loaves & Fishes
- Michelle Jackson
Nominated by Forgotten Harvest
- Barry County United Way
Nominated by Food Bank of South Central Michigan
- Boyne USA Golf Associates
Nominated by Manna Food Project
- Hillsdale Baptist Church
Nominated by Food Bank of South Central Michigan
- Upton Avenue Original Church of God
Nominated by Food Bank of South Central Michigan
- Mayor Virg Bernero, City of Lansing
Nominated by Greater Lansing Food Bank
- Dr. Joan Jackson Johnson, City of Lansing
Nominated by Greater Lansing Food Bank
- Joe Dzenowagis, Macomb-Oakland Regional Center
Nominated by Forgotten Harvest
- Midland Emergency Food Pantry Network
Nominated by Food Bank of Eastern Michigan
- Colleen Crawley & Bill Schmid,
Mindful Eating Coalition
Nominated by Food Gatherers
- Hesperia United Methodist Church
Food Pantry
Nominated by Feeding America West Michigan



SPECIAL THANKS



MICHIGAN HEALTH & HOSPITAL ASSOCIATION

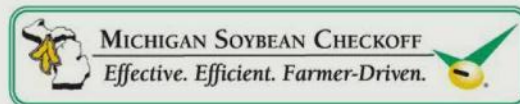


THE ROLLIN M.
GERSTACKER
FOUNDATION



at&t

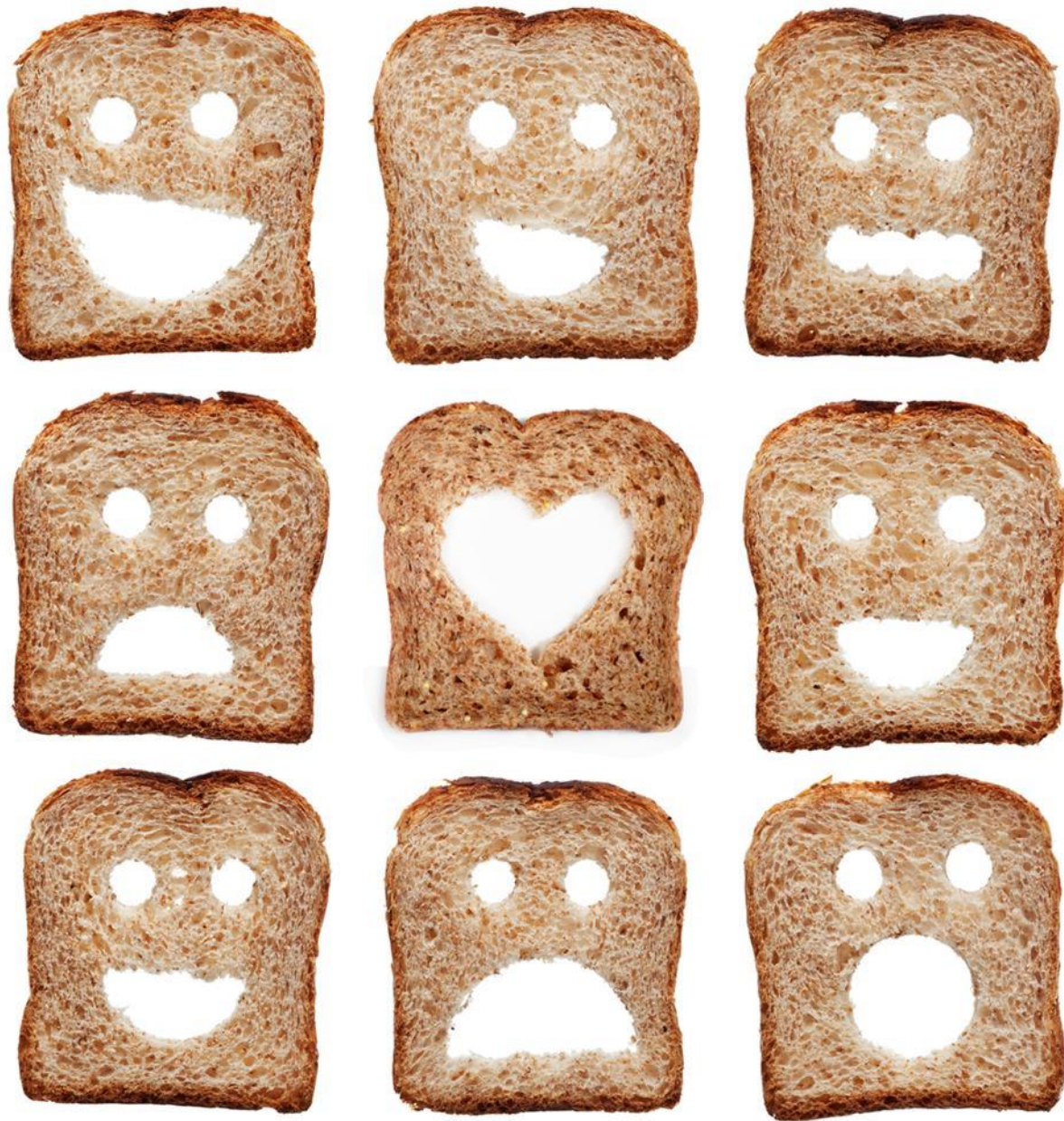
Corn Marketing Program of Michigan



THE CHARLES J. STROSACKER FOUNDATION

23





The Food Bank Council
of Michigan would
like to thank its
member food banks:

Gleaners Community
Food Bank of
Southeast Michigan

Food Bank of
South Central Michigan

Feeding America
West Michigan

Food Gatherers

Food Bank of
Eastern Michigan

Forgotten Harvest

OTHER SIDE UP



BOX CERTIFICATE
THIS
SINGLEWALL
BOX MEETS ALL CONSTRUCTION
REQUIREMENTS OF APPLICABLE
FREIGHT CLASSIFICATION

EDGE CRUSH TEST (ECT) **32** LBS/IN

SIZE LIMIT **75** INCHES

GROSS WT. LT **65** LBS

